



May 16, 2013

Ms. Wendy Hillis
Preservation Durham
PO Box 25411
Durham, NC 27702

Dear Ms. Hillis:

Thank you for the opportunity on Monday to share our vision for the redevelopment of Liberty Warehouse. East West Partners has been developing real estate in the Triangle for over thirty years, and we pride ourselves on always working with local government and special interest organizations to accomplish extraordinary results. We believe our vision for Liberty Warehouse has the ability to preserve its rich history while also being a financial success for the City of Durham, the Central Park area and our team. We would like to document that both East West Partners and current Liberty owners Greenfire Development are committed to taking the following preservation measures. Should a scenario arise where East West Partners is not involved in the redevelopment of Liberty Warehouse, Greenfire Development is committed to meeting these same criteria. East West Partners is confident in our ability to execute the purchase of Liberty Warehouse and looks forward to working collaboratively with Preservation Durham to create something special.

LIBERTY WAREHOUSE PRESERVATION INITIATIVES

- Integrate the existing Southern brick wall of Liberty Warehouse in to the redevelopment plans by preserving the Foundary, Central Park mural and wall, but making strategic penetrations to allow for enhanced public connectivity and programming in Central Park.
- Incorporate the Northeastern brick façade and LIBERTY sign in to the redevelopment plans.
- Reuse existing old wood materials from the warehouse within the redevelopment and recycle those that are not reused onsite.
- Memorialize and properly document the Liberty Warehouse building and the tobacco auction business in Durham, either through an outdoor public exhibit or in a dedicated museum space.
- Use architectural forms and materials that contextually relate to the surrounding area.

Thank you for your time and consideration. Please feel free to contact Paul or me if you have any further questions.

Best Regards,

A handwritten signature in blue ink that reads "Roger L. Perry". The signature is fluid and cursive, with the first name "Roger" and last name "Perry" clearly legible.

Roger Perry

President
East West Partners Management Company

A handwritten signature in red ink that reads "Paul". The signature is very stylized and cursive, with a long, sweeping horizontal stroke extending to the right.

Paul Smith

President
Greenfire Development Company